

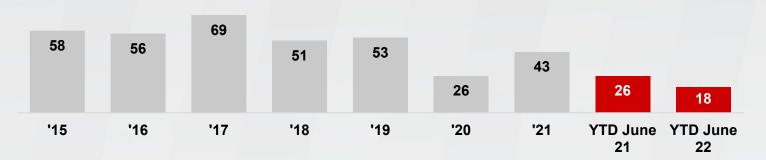
# REGIONAL FINANCIAL SERVICES MERGERS & ACQUISITIONS UPDATE

SOUTHEAST REGION Q2 2022

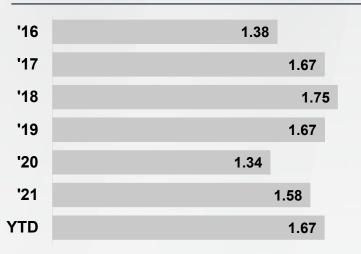


#### **REGIONAL M&A TRANSACTION STATISTICS**

#### Number of Regional Whole Bank & Thrift Transactions



#### Regional Average Deal Value to Tangible Book [1]



#### Regional Average Deal Value to LTM Earnings [1]



#### Regional Average Deal Value to Assets [1]



#### **Regional Average Tangible Book Premium to Core Deposits [1]**



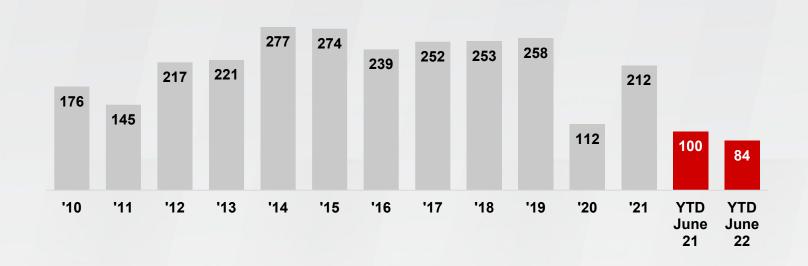
1. YTD based on 10 transactions with publicly available pricing data

Note: Includes all whole bank transactions in Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virgin Islands, Virginia, and West Virginia

Source: S&P Global Market Intelligence

#### **NATIONAL M&A TRANSACTION STATISTICS**

#### **Number of National Whole Bank & Thrift Transactions**



### National Average Deal Value to Tangible Book



### National Average Deal Value to LTM Earnings



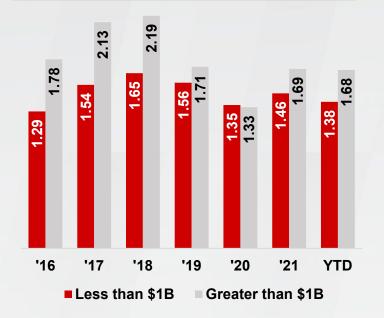
Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

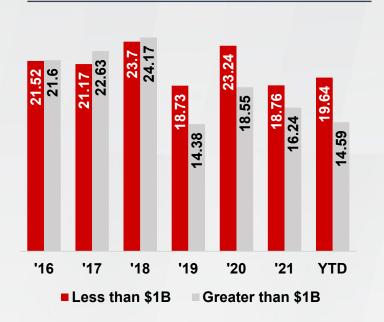
- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

#### NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

### National Average Deal Value to Tangible Book

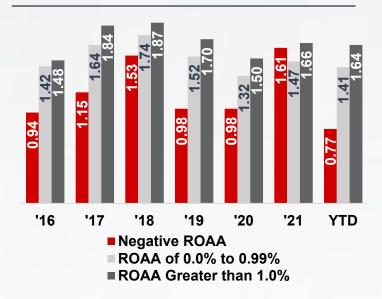


### National Average Deal Value to LTM Earnings

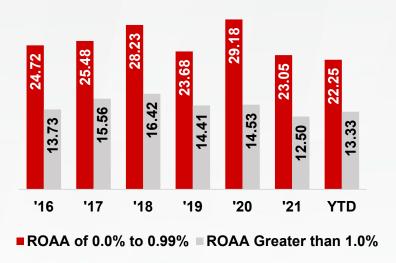


#### NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

### National Average Deal Value to Tangible Book by Performance



National Average Deal Value to LTM Earnings by Performance\*



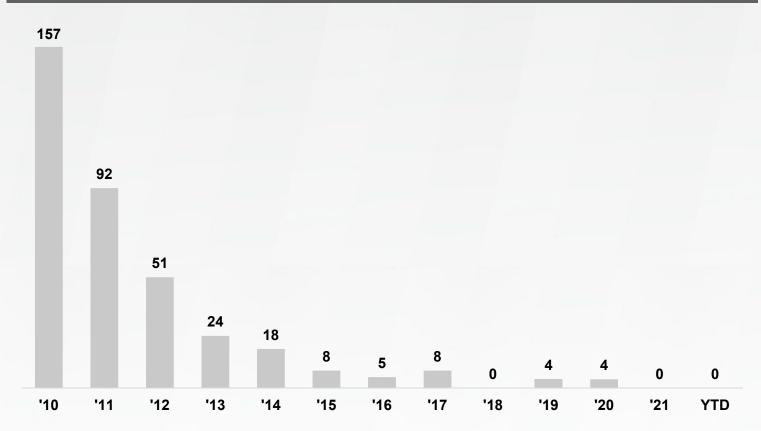
<sup>\*</sup> Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart Source: S&P Global Market Intelligence

### **REGIONAL PUBLICLY TRADED BANKING COMPANIES**

Name	Ticker	State	Total Assets (\$MM)	Total Equity (\$MM)	Stock Price 6/30/22	Price Change YTD	Price to Tangible Book		Dividend Yield	Return on Assets	Return on Equity	Equity/ Assets
Bank of America Corporation	BAC	NC	3,238,223	266,617	\$31.13	-30.0%	149.10	8.89	2.70%	0.99%	11.37%	8.23%
Truist Financial Corporation	TFC	NC	543,979	65,044	\$47.43	-19.0%	222.58	10.59	4.05%	1.21%	9.34%	11.95%
Capital One Financial Corporation	COF	VA	434,195	56,345	\$104.19	-28.2%	113.52	4.10	2.30%	2.69%	18.42%	12.98%
Regions Financial Corporation	RF	AL	164,082	16,982	\$18.75	-14.0%	188.43	7.81	3.63%	1.54%	13.39%	10.33%
First Citizens BancShares, Inc.	FCNC.A	NC	108,597	10,570	\$653.78	-21.2%	113.87	11.66	0.29%	0.97%	11.19%	9.73%
First Horizon Corporation	FHN	TN	88,660	8,696	\$21.86	33.9%	209.02	13.01	2.74%	1.10%	11.39%	9.47%
Synovus Financial Corp.	SNV	GA	56,420	4,825	\$36.05	-24.7%	137.94	7.48	3.77%	1.33%	14.23%	8.55%
Cadence Bank	CADE	MS	47,204	4,644	\$23.48	-21.2%	149.80	13.65	3.75%	0.64%	5.87%	9.84%
SouthState Corporation	SSB	FL	46,202	5,174	\$77.15	-3.7%	187.94	12.77	2.54%	1.04%	8.92%	11.20%
Pinnacle Financial Partners, Inc.	PNFP	TN	39,400	5,281	\$72.31	-24.3%	173.63	10.63	1.22%	1.45%	10.21%	13.40%
BankUnited, Inc.	BKU	FL	36,332	2,861	\$35.57	-15.9%	107.45	8.37	2.81%	1.07%	12.29%	7.87%
Hancock Whitney Corporation	HWC	MS	36,317	3,451	\$44.33	-11.4%	151.55	8.19	2.44%	1.35%	13.37%	9.50%
United Bankshares, Inc.	UBSI	WV	29,366	4,595	\$35.07	-3.3%	177.85	13.49	4.11%	1.22%	7.56%	15.65%
Bank OZK	OZK	AR	26,562	4,693	\$37.53	-19.3%	124.99	8.63	3.30%	2.13%	12.17%	17.66%
Simmons First National Corporation	SFNC	AR	24,482	2,962	\$21.26	-28.1%	139.72	8.79	3.57%	1.12%	8.62%	12.09%
Average			328,001	30,849	\$83.99	-15.4%	156.49	9.87	2.88%	1.32%	11.22%	11.23%

Source: S&P Global Market Intelligence

### **NATIONAL FAILED BANK STATISTICS**



NMF refers to nonmeaningful figure Source: Federal Deposit Insurance Corporation

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- Internal audit
- Internal control studies
- SEC filings
- SOX 404 compliance

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- Budgeting & financial planning
- Cost accounting
- Employee benefit plan & administering
- ESOP feasibility analysis
- Forecasts & projections

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- Corporate tax planning
- Inventory tax planning
- R&D tax credit enhancements
- Real estate cost segregation studies
- Restructuring planning
- State & local tax planning

### FORENSICS & VALUATION CONSULTING

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- Fraud detection
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- Computer forensics
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- Foreign tax credit planning
- Global structuring support
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### INVESTMENT & FINANCIAL PLANNING

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- Family tax planning
- Investment management
- Personal wealth planning
- Retirement planning

#### TRANSACTION SERVICES

- Financial diligence
- M&A tax structuring
- Federal, state, & local tax diligence
- Technology diligence

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#### **INVESTMENT BANKING**

- Mergers & acquisitions
- Company sales & divestitures
- Debt & equity recapitalizations
- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

#### **ECONOMIC DEVELOPMENT**

- Expansion projects
- Grants & public incentives

#### INTERNATIONAL MARKET

- Development
- Exporting
- Direct investment
- Licensing
- Acquisitions

#### **BUSINESS INTELLIGENCE**

#### PERFORMANCE ANALYTICS

- Data extraction & analysis
- Business activity analysis
- Cost & profitability reporting
- Business strengths, values, & opportunity planning

#### **TECHNOLOGY**

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- Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

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- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance