

December 12 - 15, 2023

CHC Boot Camp: Revenue Cycle Management

PRESENTERS: Scott Gold, CPA, Partner; Nicole Moscatelli, CHFP, Senior Managing Consultant

TRAINING DESCRIPTION

As they say, "Cash is king!" It's also the lifeblood of a CHC. The revenue cycle process is critical to delivering care to your communities. From the time a patient walks through the door to the money hitting the bank account, CHCs need sound patient in-take, billing, and cash-collection policies and procedures. It's also essential to monitor your progress and communicate key performance indicators to various audiences. This training is designed to highlight best practices in these areas, provide example policies and procedures, and share tracking tools to help you improve your revenue.

AGENDA

DAY 1 – STRUCTURE & STATUS		Tuesday, December 12 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Welcome & Introductions	
12:10 p.m.–1:50 p.m.	Session 1: Two W's - Workforce & Workflow <ul style="list-style-type: none">• Revenue Cycle Quiz• In-office, Remote, Hybrid• Outsourcing vs In-house• Front/Middle/Back Key Focus Areas	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 2: Evaluating the Current State of the FQHC's Revenue Cycle <ul style="list-style-type: none">• Revenue Cycle KPIs and Benchmarks• Internal Reporting	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	



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DAY 2 – MONEY ON THE TABLE		Wednesday, December 13 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 3: Revenue Improvement Strategies: <i>Are we getting paid what we are supposed to? Are we seeing all the patients we can? Are we taking care of our patients?</i> <ul style="list-style-type: none">• Fee Schedule• Sliding Fee Discount Program & Self-Pay• Medicare (Part B – 1500 form, G code, Wrap Around, Cost Report)• Medicare Advantage• Medicaid	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 3: Continued <ul style="list-style-type: none">• Private/Commercial (Contracting)• Value Based Care• Capitation/Incentive• Grant/Donations	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	

DAY 3 - COMPLIANCE		Thursday, December 14 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 4: Reimbursement & Grant Considerations <ul style="list-style-type: none">• Cost report consideration tips & hints• Change in Scope• 340B Pharmacy• COVID Grant Money GONE!!	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 5: Regulatory Updates <ul style="list-style-type: none">• 2023 Medicare Physician Fee Schedule• 2023 Consolidated Appropriations Act• 2023 No Surprises Act – Good Faith Estimate	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	



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DAY 4 – INTERNAL CONTROLS, ROUNDTABLE		Friday, December 15 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 6: Revenue Cycle Internal Controls <ul style="list-style-type: none">• Accounting• Control Environment• Key Controls• Segregation of Duties• Fraud and Abuse• Policies	
1:50 p.m.–2:00 p.m.	Wrap-Up, Q&A, Training survey	
2:00 p.m.–2:15 p.m.	Break	
2:15 p.m.–3:30 p.m.	Session 7: Revenue Cycle Roundtable Discussions	

CONTINUING EDUCATION

Eligible for up to 12.5 NASBA CPE **and** AAPC CEU credits. (Pending Approval)

Times are in Eastern. Agenda is tentative and subject to change.

The logo for FORVIS, featuring a large, light gray, slanted rectangular shape on the left and the word "FORVIS" in a bold, red, sans-serif font on the right.

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