



CASE STUDY

NEXT MOVE HEALTHCARE

Sage Intacct Implementation for Fast-Growing Next Move Healthcare

Next Move Healthcare chose Business Technology Solutions at **FORV/S** to help implement a new accounting system. Explore how Sage Intacct is helping streamline workflows, create time savings, and improve visibility in a rapidly growing organization.

THE SITUATION



Next Move Healthcare experienced significant pandemic-related tailwinds. The organization almost doubled in size within six months. Their outsourced accounting service wasn't equipped to keep pace.

THE SOLUTION



A strategic decision was made to bring accounting and payroll in-house. The leadership team at Next Move reviewed several options before choosing Sage Intacct as the new accounting system and Business Technology Solutions at FORVIS to help implement the system.

THE BENEFIT



Since implementing Sage Intacct, Next Move has experienced several benefits, including improved visibility across the organization and enhanced financial reporting. Read on to learn more.



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– Erin Ryan, vice president of finance at Next Move

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THE FULL STORY

Next Move Healthcare, a fast-growing travel nurse agency and clinician-led staffing company, almost doubled in size within six months due to pandemic-related industry tailwinds and new recruiting strategies.

Previously, Next Move outsourced accounting and payroll. However, with the organization's rapid growth, a critical decision was made to bring accounting in-house. The decision to transition from outsourcing to in-house operations stemmed from the increasing challenges faced by the external service providers in keeping pace with Next Move's expansion.

Organizational Structure: Currently, Next Move operates across three entities. To streamline processes and drive efficiency, the organization sought a cloud-based financial system that could provide multientity management, robust reporting capabilities, and seamless consolidation of financial data.

Implementation Decision: Next Move simultaneously tackled the implementation of three key systems: finance, payroll, and staffing. The financial system selection was a crucial decision. Erin Ryan, vice president of finance, and the operations team at Next Move, assessed several accounting and enterprise resource planning (ERP) systems before choosing Sage Intacct. The choice was driven by the platform's ability to offer a strong return on investment while providing the necessary capabilities to support the organization's financial requirements.

"By far the Sage Intacct implementation has been the smoothest. Working with FORVIS professionals has been easy and beneficial. The team is very organized, flexible with schedules, and there's excellent communication at check-ins," said Ryan.

Implementation Process: The Sage Intacct implementation project commenced at the end of 2022, coinciding with the hiring of Nicole Robinette, controller at Next Move. The system enabled Robinette and Ryan to consolidate data from the



three entities. The manual process of combining each entity's financial data was replaced with automated, efficient workflows.

Streamlining Processes: Sage Intacct dimensions proved to be a significant asset for the organization. It allowed for slicing and dicing of financial data, providing detailed insights into various aspects of the business. The software streamlined processes, leading to substantial time savings. For instance, the accounting team now saves a full day's worth of work by automating the consolidation of financials, reducing time spent on inefficient spreadsheet activity.

"Thanks to Sage Intacct dimensions, we can drill as deep as we need to," said Ryan. "Dimensions help simplify our chart of accounts, so reporting is quicker and more accurate."

Key Features & Benefits

Detailed Reporting: Sage Intacct is improving the visibility of key metrics and performance indicators across the organization. Dimensions for clients, employees, regions, and departments are helping the Next Move team categorize transactions in ways that make sense for their business.

Reverse Invoicing: Sage Intacct helps facilitate a unique, industry-specific accounts receivable (AR) process.

In general, reverse invoicing in healthcare can take anywhere from 60 to 90 days to complete the invoicing process. The lengthy timeline is due to a detailed review, approval, and payment process that often requires manual effort and ongoing communication between healthcare facilities and staffing agencies.

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Previously when a time sheet was disputed, the entire process restarted from scratch, often extending the billing process well beyond the typical time frame. Sage Intacct helps track all the communication and updates, improving visibility and efficiency. In addition, billing “due to” and “due from” fields are automatically populated in Sage Intacct, creating additional time savings and efficiency.

Multientity Consolidation: With Sage Intacct, Next Move can calculate and appropriately allocate actual operational expenses across entities. Before, the accounting team could only assess cost of goods and services (COGS) and the amounts had to be determined manually. This helps enhance the accuracy of financial statements.

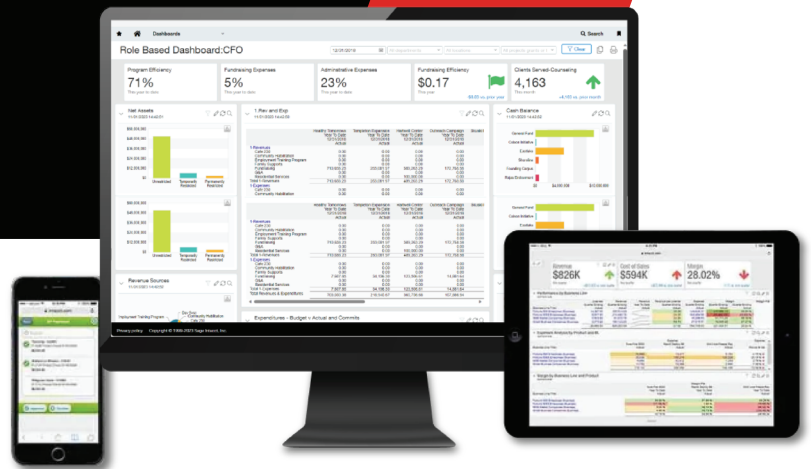
Real-Time Visibility: Loaded with reports, metrics, and data-driven insights, Sage Intacct helps the organization monitor its financial health continually. This real-time visibility is crucial for informed decision making, especially during periods of rapid growth.

Smooth Transition & Ongoing Support

The transition to Sage Intacct was described as the smoothest implementation Next Move undertook this year. Overall, the system is helping simplify and streamline AR processes and financial reporting. It also provides real-time insights and helps reduce administration time. Organizational skills, flexibility with schedules, and excellent communication from the implementation team at FORVIS played a significant role in the success of this transition. As Next Move continues to grow, Sage Intacct stands as a robust ERP system that can support its financial operations and strategic decision-making processes.

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