

A grayscale background image showing a stack of coins, with the top few coins in sharp focus and the rest blurred. The coins are stacked vertically, and the lighting creates highlights on their edges.

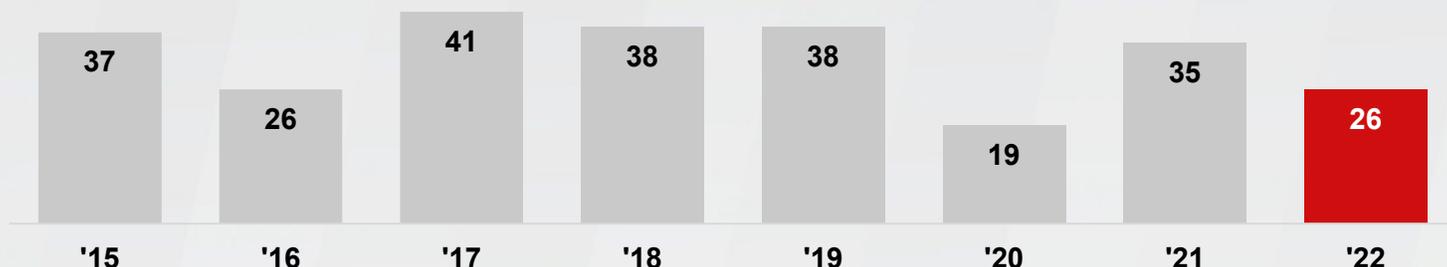
REGIONAL FINANCIAL SERVICES MERGERS & ACQUISITIONS UPDATE

**SOUTHWEST REGION
Q4 2022**

FORV/S

REGIONAL M&A TRANSACTION STATISTICS

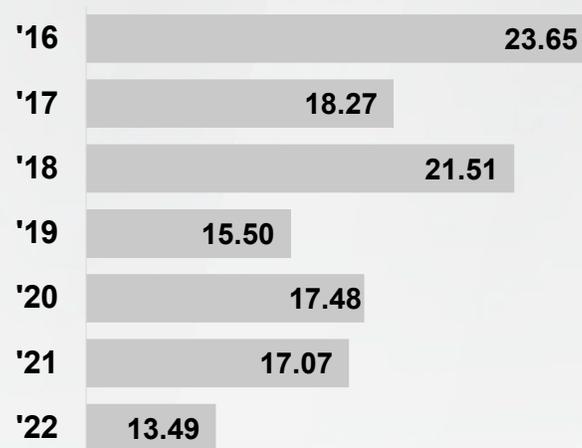
Number of Regional Whole Bank & Thrift Transactions



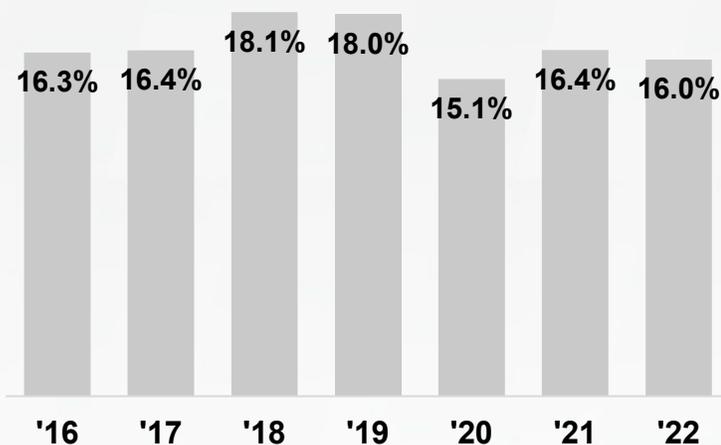
Regional Average Deal Value to Tangible Book [1]



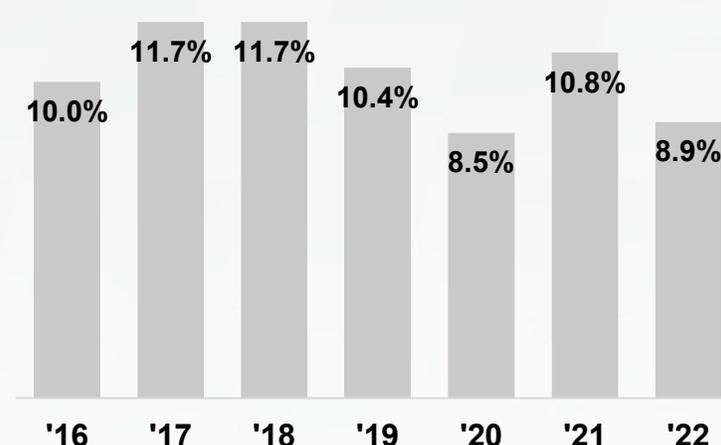
Regional Average Deal Value to LTM Earnings [1]



Regional Average Deal Value to Assets [1]



Regional Average Tangible Book Premium to Core Deposits [1]



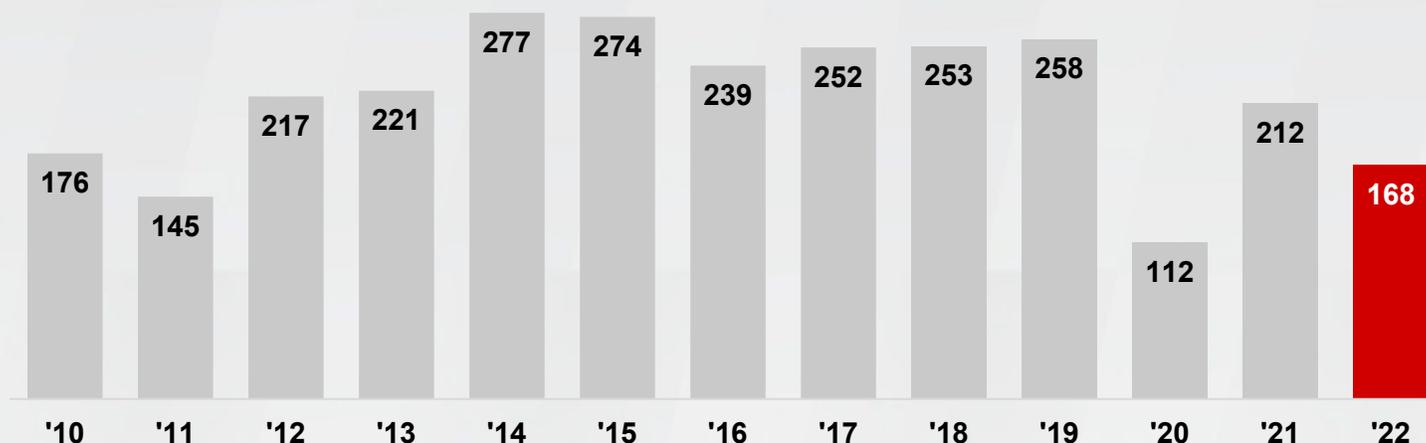
1. 2022 based on five transactions with publicly available pricing data.

Note: Includes all whole bank transactions in Colorado, Louisiana, New Mexico, Oklahoma, Texas, and Utah.

Source: S&P Global Market Intelligence

NATIONAL M&A TRANSACTION STATISTICS

Number of National Whole Bank & Thrift Transactions



National Average Deal Value to Tangible Book



National Average Deal Value to LTM Earnings



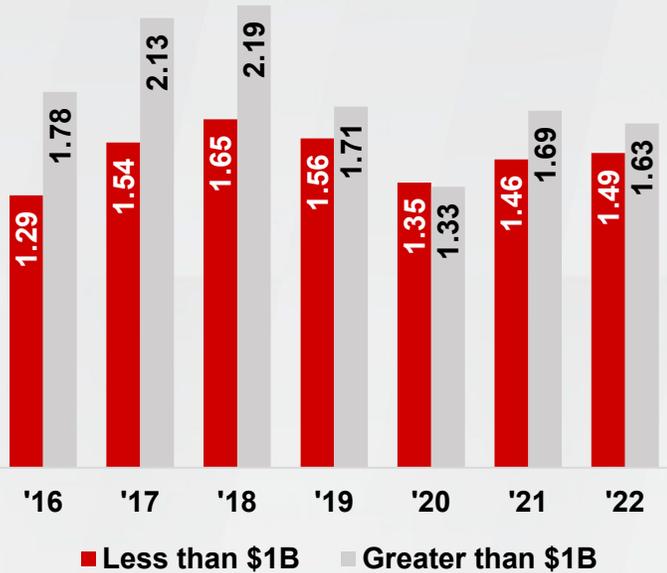
Source: S&P Global Market Intelligence

**FORVIS
CAPITAL
ADVISORS
SERVICES**

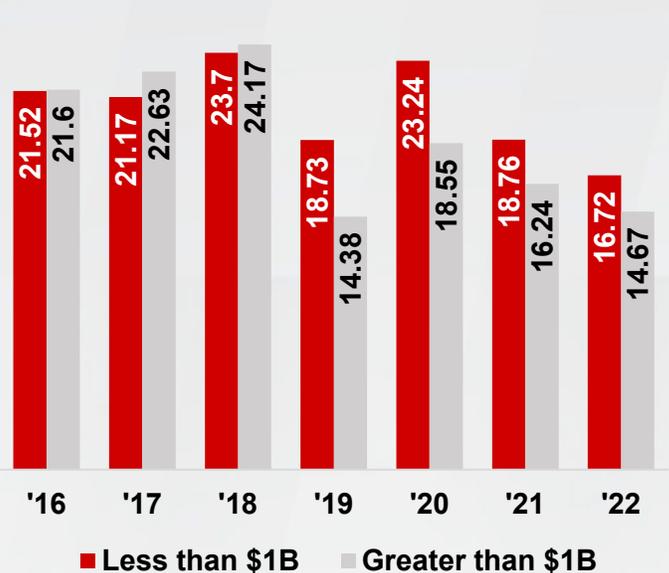
- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

National Average Deal Value to Tangible Book

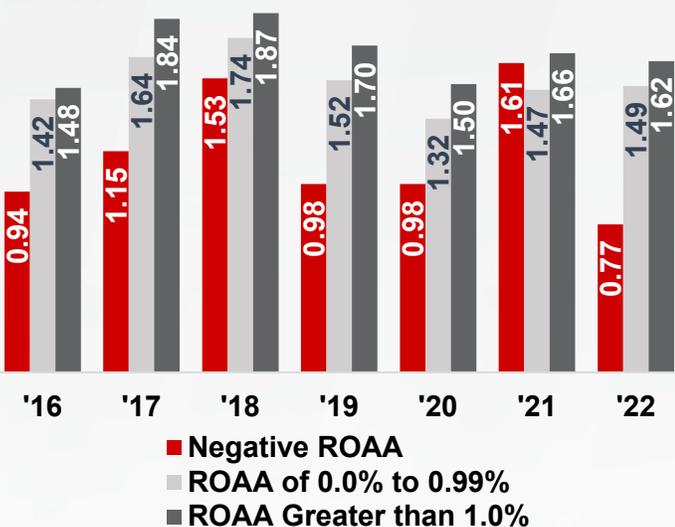


National Average Deal Value to LTM Earnings

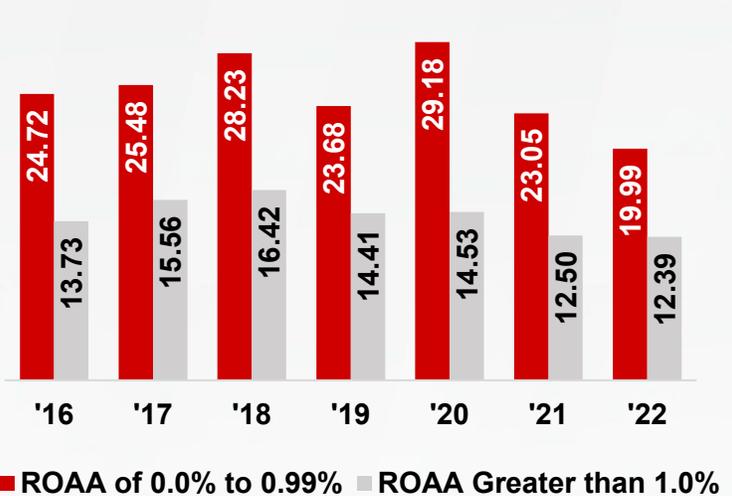


NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

National Average Deal Value to Tangible Book by Performance



National Average Deal Value to LTM Earnings by Performance*



* Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart.

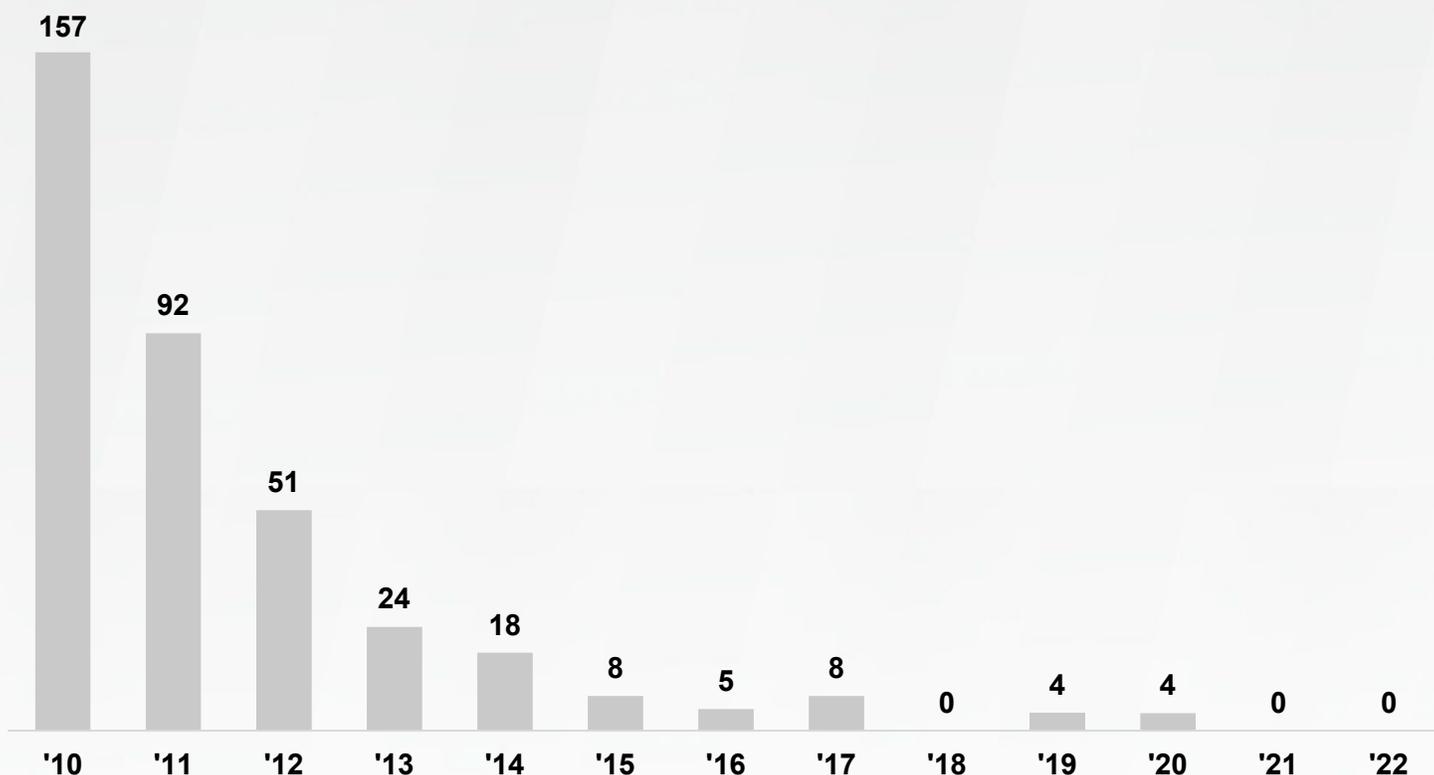
Source: S&P Global Market Intelligence

REGIONAL PUBLICLY TRADED BANKING COMPANIES

Name	Ticker	State	Total Assets (\$MM)	Total Equity (\$MM)	Stock Price 12/31/22	Price Change YTD	Price to Tangible Book	Price to LTM Earnings	Dividend Yield	Return on Assets	Return on Equity	Equity/Assets
Zions Bancorporation, National	ZION	UT	87,713	5,841	\$49.16	-22.2%	228.27	9.28	3.34%	1.00%	12.98%	6.77%
Comerica Incorporated	CMA	TX	85,406	5,181	\$66.85	-23.2%	217.17	8.85	4.07%	1.32%	17.84%	6.01%
Cullen/Frost Bankers, Inc.	CFR	TX	52,892	3,137	\$133.70	6.1%	426.78	17.97	2.60%	1.12%	16.36%	5.31%
BOK Financial Corporation	BOKF	OK	47,791	4,687	\$103.79	-1.6%	206.19	15.04	2.08%	1.11%	10.80%	10.31%
Prosperity Bancshares, Inc.	PB	TX	37,690	6,699	\$72.68	0.5%	199.31	12.98	3.03%	1.39%	7.97%	17.47%
Texas Capital Bancshares, Inc.	TCBI	TX	28,415	3,055	\$60.31	0.1%	116.45	18.79	0.00%	1.04%	10.78%	9.49%
Independent Bank Group, Inc.	IBTX	TX	18,258	2,385	\$60.08	-16.7%	191.10	12.11	2.53%	1.09%	8.04%	13.12%
Hilltop Holdings Inc.	HTH	TX	16,268	2,072	\$30.01	-14.6%	110.63	14.93	2.00%	0.69%	5.32%	12.23%
International Bancshares Corporation	IBOC	TX	16,095	1,967	\$45.76	7.9%	170.01	11.47	2.62%	1.58%	11.64%	12.14%
First Foundation Inc.	FFWM	TX	13,014	1,134	\$14.33	-42.4%	89.81	6.63	3.07%	0.96%	10.04%	9.10%
First Financial Bankshares, Inc.	FFIN	TX	12,974	1,266	\$34.40	-32.3%	600.70	21.37	1.98%	1.76%	16.72%	8.64%
BancFirst Corporation	BANF	OK	12,388	1,251	\$88.18	25.0%	292.00	16.89	1.81%	1.56%	16.11%	9.60%
Stellar Bancorp, Inc.	STEL	TX	10,900	1,383	\$29.46	1.6%	139.06	8.47	1.77%	0.64%	5.69%	11.74%
Veritex Holdings, Inc.	VBTX	TX	10,488	1,327	\$28.08	-29.4%	159.36	10.03	2.85%	1.10%	8.31%	12.85%
Origin Bancorp, Inc.	OBNK	LA	9,686	950	\$36.70	-14.5%	156.76	10.37	1.63%	1.01%	10.81%	9.59%
Average			35,883	3,075	\$54.44	-12.7%	217.75	12.43	2.49%	1.14%	11.32%	10.04%

Source: S&P Global Market Intelligence

NATIONAL FAILED BANK STATISTICS



NMF refers to nonmeaningful figure

Source: Federal Deposit Insurance Corporation

FORVIS SERVICES

Abundant services. Sheer precision.

FORVIS offers a full range of services and industry-focused expertise to provide you with insightful solutions and help you stay a cut above the competition.

FINANCIAL

ASSURANCE & RISK

- Audit, review, & compilations
- Benchmarking
- Internal audit
- Internal control studies
- SEC filings
- SOX 404 compliance

CONSULTING

- Accounting outsourcing
- Budgeting & financial planning
- Cost accounting
- Employee benefit plan & administering
- ESOP feasibility analysis
- Forecasts & projections

FEDERAL & STATE TAX PLANNING & COMPLIANCE

- Corporate tax planning
- Inventory tax planning
- R&D tax credit enhancements
- Real estate cost segregation studies
- Restructuring planning
- State & local tax planning

FORENSICS & VALUATION CONSULTING

- Strategic insolvency & bankruptcy
- Business valuations
- Fraud detection
- Litigation support
- Computer forensics
- Data analytics

INTERNATIONAL TAX STRATEGIES

- DISC
- Expatriate assignment services
- Foreign tax credit planning
- Global structuring support
- Indirect global taxes
- Transfer pricing

INVESTMENT & FINANCIAL PLANNING

- Estate & gift planning
- Family tax planning
- Investment management
- Personal wealth planning
- Retirement planning

TRANSACTION SERVICES

- Financial diligence
- M&A tax structuring
- Federal, state, & local tax diligence
- Technology diligence

GROWTH & ADVISORY

INVESTMENT BANKING

- Mergers & acquisitions
- Company sales & divestitures
- Debt & equity recapitalizations
- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

ECONOMIC DEVELOPMENT

- Expansion projects
- Grants & public incentives

INTERNATIONAL MARKET

- Development
- Exporting
- Direct investment
- Licensing
- Acquisitions

FORVIS OPTICS

BUSINESS PERFORMANCE INTELLIGENCE

- Data extraction & analysis
- Business activity analysis
- Cost & profitability reporting
- Business strengths, values, & opportunity planning

TECHNOLOGY

APPLICATIONS SOFTWARE

- Sage
- Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

IT RISK SERVICES

- Virtual CIO
- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

CONTACT US



Chris Hargrove
 Managing Director
 Louisville, KY
 502.552.0603
chris.hargrove@forvis.com



Wyatt Jenkins
 Director
 Springfield, MO
 417.865.8701
wyatt.jenkins@forvis.com



Susan Rapier
 Senior Managing Consultant
 Louisville, KY
 502.451.6633
susan.rapier@forvis.com



Blythe Davis
 Associate
 Denver, CO
 818.634.9651
blythe.berka@forvis.com



ABOUT US

The professionals of FORVIS Capital Advisors, LLC (FCA) have more than 200 years of combined experience helping company owners plan for and execute their growth and exit strategies. From managing the sale of a company to negotiating the acquisition of a competitor or raising debt and equity capital to improve financial and operational flexibility, FORVIS can help you to develop a specific course of action for achieving your desired results.

FCA, a wholly owned subsidiary of FORVIS, LLP, helps companies and stockholders go beyond their numbers by creating value through investment banking solutions that include mergers, acquisitions, sales, recapitalizations, management buyouts, and financings.

Founded in 1994, FCA is staffed with experienced investment bankers and financial analysts. In addition, the firm draws on the resources of FORVIS with its network of accountants, auditors, tax professionals, business consultants, and industry-specific consultants.

FCA is a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

INDUSTRY FOCUS

Healthcare Services

Long-Term Care Revenue Cycle Management
 Specialty Hospitals Behavioral Health

Construction & Engineering

Engineering Companies Construction Contractors
 Building Materials

Financial Services

Commercial Banks Mortgage Companies
 Insurance Brokerages FinTech

Manufacturing & Distribution

Metal Fabrication Industrial Automation
 Rubber & Plastics Manufacturing Transportation & Logistics

Consumer Services & Products

Food & Beverage Apparel
 Grocery & Convenience Stores Enthusiast Products

Business Services

Professional Services Tech-Enabled
 Human Resources & Staffing Services Telecom