

September 18, 2024







## **Business Technology Services**

Forvis Mazars provides enterprise resource planning (ERP) and customer relationship management (CRM) platform analysis, design, implementation, upgrade, training, & support services.

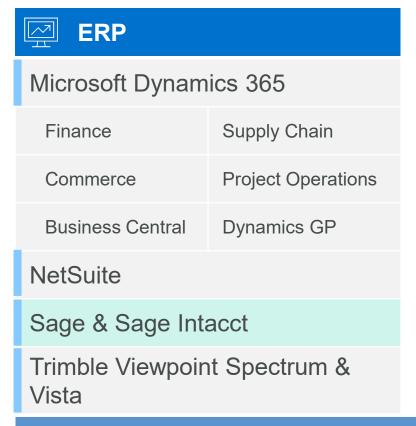
Our end-to-end solutions help clients achieve their digital transformation goals by:

- Creating effective processes & strategies for future operations
- Designing & implementing modern operational systems
- Reviewing new business-facing technologies
- Leveraging existing investments in legacy technologies
- Integrating data solutions





### **Business Technology Services**



CRM		
Microsoft Dynamics 365		
Sales	Customer Service	
Customer Insights	Field Service	
Salesforce		
Marketing Automation		

Advanced Technology	
Insights	
Microsoft Power BI	
Solver Planning & Analysis	
Automation	
Microsoft Power Platform	
Robotic Process Automation (RPA)	
App Development	



Managed Services for business applications, IT, and cybersecurity support.

Microsoft Partner

ORACLE NETSUITE Solution Provider









## Today's Presenter

Sage Practice

"It was refreshing to know so many of our processes would be streamlined and that Sage Intacct's capabilities could keep up with our growing demand."

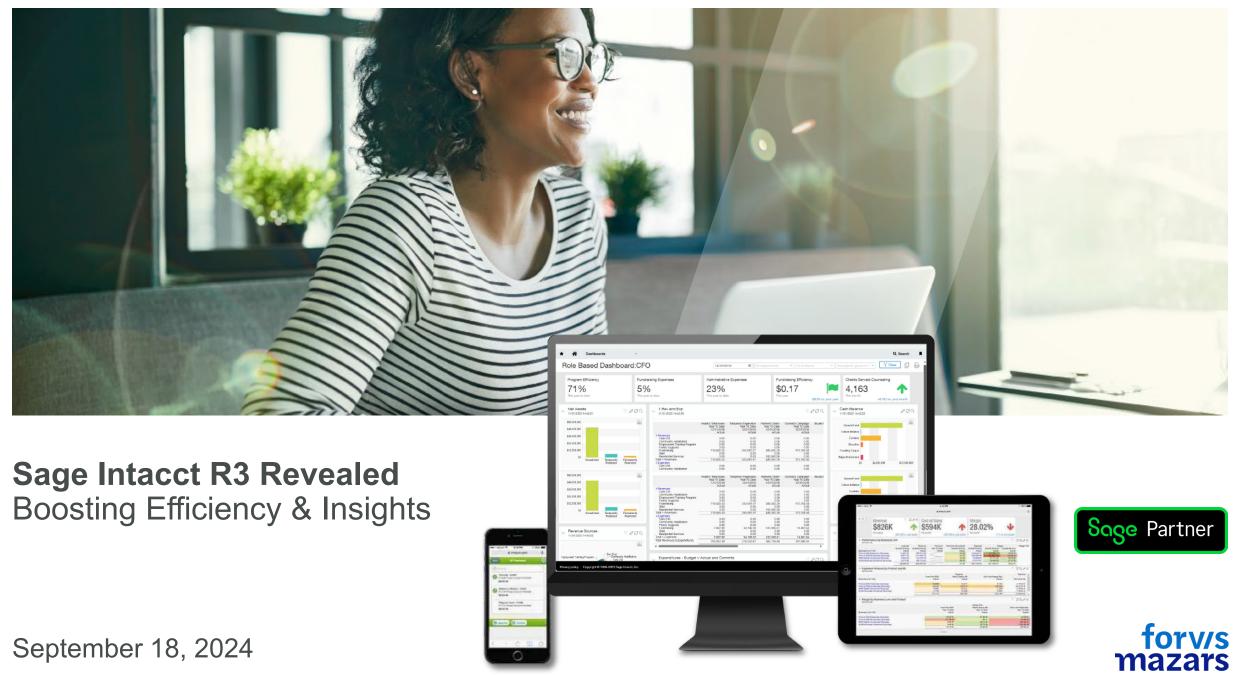
Chase Patterson, VP of Operations & Sales



Gabi Fontanes
Senior Managing Consultant
IntacctSupport@us.forvismazars.com

Soge Partner





September 18, 2024

## Sage Intacct

Innovative accounting & ERP tools for midsize organizations.

1st

AICPA Preferred Accounting Application

(<a href="https://www.sage.com/en-us/sage-business-cloud/intacct/">https://www.sage.com/en-us/sage-business-cloud/intacct/</a>)

30+

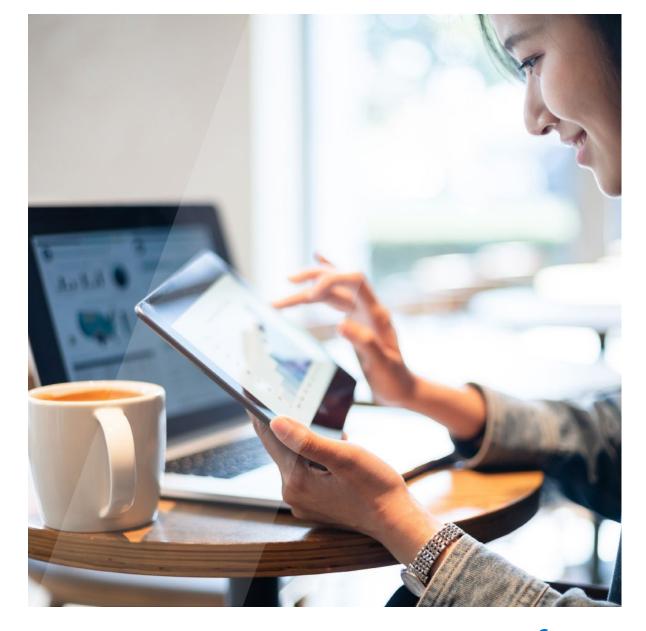
Years as a Sage Partner

Soge Partner

100+

Awards for Customer Support, Software Innovation, & More

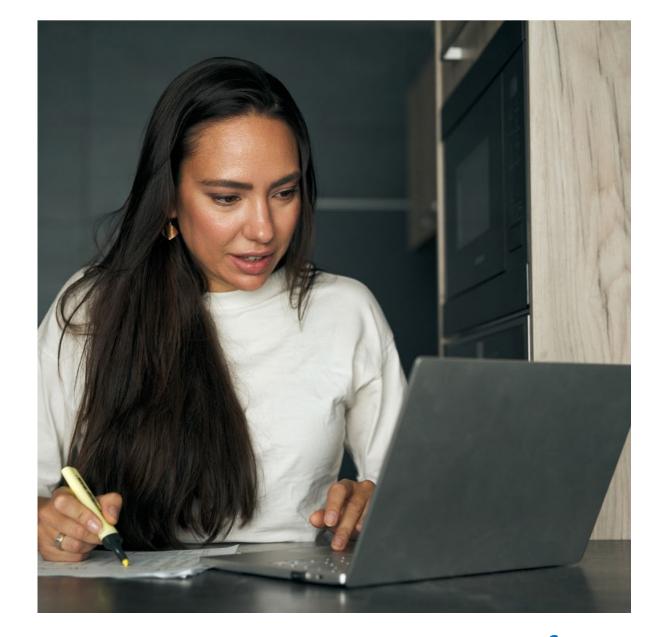
(<u>https://www.sage.com/en-us/blog/sage-intacct-tops-g2s-winter-2023-grid-reports-in-customer-satisfaction-and-wins-100-awards/</u>)





## Objectives

- 1. Explain release notes for key updates
- 2. Identify which updates can help enhance your business processes
- 3. Describe new functionality, including AI & automation enhancements





## 01

### Release Notes

Let's dive into Sage Intacct 2024 Release 3 key updates.



## **Topics**



- 1. Company & Administration
- 2. Industry Solutions
- 3. User Interface



### How Will Users Access New Features & Where Is It Available?

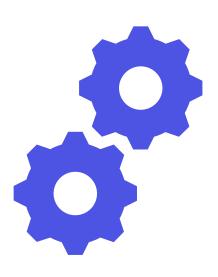
We will use the icons below to identify which release features will auto update & which will need intervention before customers can take advantage of them.

Configuration Needed

Permissions Update Required

No Action Needed

Region Availability











## What Is the Early Adopter Program?



These programs are available to a limited number of partners & customers with the agreement that they will help test & give feedback on the functionality of the feature.

- As an early adopter, you can influence how Sage Intacct can develop the product so that the product meets your business needs
- Early adopter program participants work closely with Sage Intacct product managers to help keep focus on what matters
- Early adopter participants are expected to periodically respond to surveys & provide feedback on new features





Company & Administration

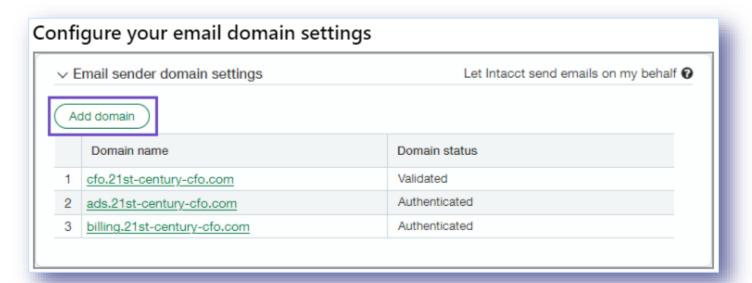


### Company & Administration



#### **Enhanced Email Delivery & Insights**

- Allows you to send emails from Sage Intacct with your domain
- Also supports the use of subdomains
  - 123abc.com vs. invoice.123abc.com OR billing.123abc.com







### Company & Administration

#### Apply User Permissions & Roles Faster

- Apply roles for users in a one-step setup process
- Creates a seamless experience for users





Intacct FA v8.3   PEA v3.4 Top level		
★ 🔏 Company ~		
■ User information		
User ID *		
rama.ali		
Username	Contact name * @	
Rama Ali	Ali, Rama v	
Account email address * ?	Last name	
rama.ali@sage.com	Ali	
Status 😯	First name	
Active	Rama	
Primary email address @		
✓ Keep password until admin resets it rama.ali@sage.com		
Sage Intacct Financials permissions		
<del>-</del>		
User type ②	Admin privileges * 0	
Business     Employee	Off Limited	
Project manager	Full	
Platform		
CRM		
Warehouse		
Role		
■ 1 Admin	+ 🛍	
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**Industry Solutions** 



## Industry Solutions – Nonprofit



The Kanso connector allows tenant billing & payment data to flow from Kanso to Sage Intacct for a 360-degree view of your organization's health.

#### **New Connector**

 Kanso offers robust housing management solutions for public housing, native communities, & supportive housing

#### **Integrated With Sage Intacct**

 Provides a seamless & connected experience with Sage Intacct for enhanced efficiency

#### **Employee Expense Automation**

 Simplify expense reporting by allowing users to submit receipts via email, seamlessly integrated into Sage Intacct

#### **Al-Powered Receipt Capture**

 Use AI to capture & prepopulate expense receipts, reducing manual entry & improving accuracy





Public & affordable housing connected suite



### Industry Solutions – Nonprofit

0

Ministry Intelligence enhancements help seamlessly connect accounting & business operations by delivering key church management data & visibility into KPIs & insights critical to strengthening congregation health.

#### **Auto Distinguish Contributions**

- Automatically distinguish one-time gifts from recurring contributions
  - For ex., a donor gives \$50 every month to the General Fund. One month, they give \$1,000 to the General Fund, & the next month they return to the consistent \$50 gift. The \$1,000 donation will be flagged as an outlier & considered a one-time gift

#### **Daily Notification**

- You'll now get only one email informing you of the results of processing (previously, you could receive multiple emails). Also, this single email provides more useful information, including the following:
  - Number of successful givers
  - List of failed givers with information explaining why they failed
  - · Start time & end time of processing

#### Integrate With Rock RMS

- Integrate Ministry Intelligence with Rock RMS. When synced, new givers, transactions, & bank deposits are created automatically
  - Information from these transactions is used in your giving dashboards





### Industry Solutions – Healthcare

Sage Intacct Release 3 features EMRConnect enhancements. EMRConnect works with most delimited flat files that are exported from EMR systems. You can set up field mappings for as many formats as needed.



 Set up multiple email addresses to receive email notifications from Sage Intacct about batches success or failure

#### **New Configuration Options**

 Choose whether to automatically summarize GL entries

#### Single-Digit Dates

 Entries that include single-digit dates can now be processed

#### Validations

 Email notifications now warn you if the General Ledger is unbalanced





### Industry Solutions – Multiple



Sage Intacct Release 3 features updated forms & operational workflows. Simplify onboarding & streamline interactions with new onboarding workflows & client portals.

#### Client Onboarding

- Workflows to share contractual documents & speed up the onboarding process
  - Set up for success, foster engagement, & enhance overall satisfaction

#### Client Portal

 Customizable portal with streamlined interactions on account changes, answering questions, feedback forms, & more

#### **Vendor Contracting**

 Use CharityAPI.org to check if a vendor is a 501(c) registered nonprofit organization







User Interface

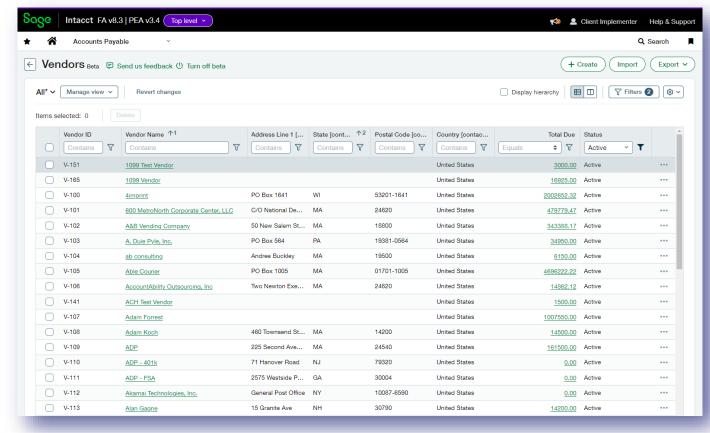


### User Interface List Enhancements – Beta



Turn on the lists beta interface to personalize your list views, leverage advanced filters, manage list & record details side-by-side, & more.

- Personalize your list views
- Refine your results with advanced filters
- View record details next to your list
- Even more enhancements







# 02 Enhance Processes

Identify which updates can help enhance your business processes.



## **Topics**

#### 1. Financials

- General Ledger
- Cash Management
- Accounts Payable
- Accounts Receivable
- Order Entry
- Purchasing

#### 2. Financial Add-Ons

- Inventory
- Revenue Management
- Contracts







Core Financials **General Ledger** 



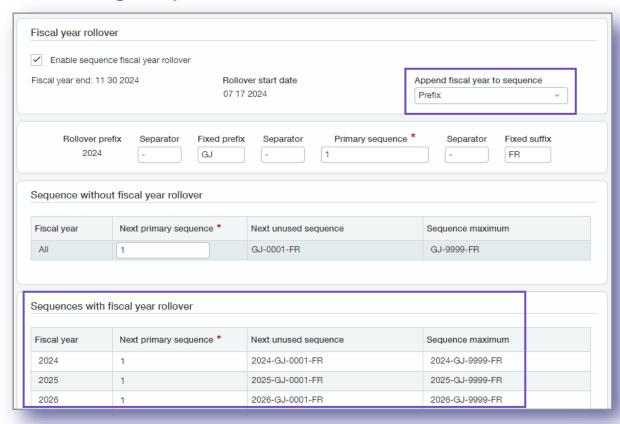
## Core Financials – General Ledger Fiscal Year Rollover for Document Sequencing



If your company has a legal requirement to number transactions using a sequence that includes the fiscal year, you can accomplish that with document numbering sequences.

- Allows users to have sequences that are fiscal year specific
- The fiscal year can show as a prefix or suffix
- Can be created at the top or entity level
- Available for Contracts, Fixed Assets, & General Ledger
- Requires Accounting Sequencing (permanent change)
- Currently, enabled by Provisioning, contact your account manager for more information









Financials **Cash Management** 



## Financials – Cash Management Bank Transaction Assistant File Import Enhancements



Bank transaction assistant file import now supports BAI2 & CAMT.053 file types & the process for uploading files is more streamlined.

There's a new way to import your bank transactions for reconciliation that focuses on flexibility, control, & visibility—it's now generally available.

- Imported transactions appear in a centralized location for all bank accounts on the bank transactions page
- Transactions you import remain in Sage Intacct, even after reconciliation
- More file formats are supported, giving you extra flexibility
- You can increase control of who imports bank transactions using permissions
- A new import activity list provides added insight





## Financials – Cash Management Canadian Bank Enhancements



Sage Intacct is expanding its Canadian banking functionality.

#### Bank Files

- Expanded bank format support: Additional bank file formats supported to enhance banking integration
- 1464-byte format: Support for 1464-byte format files for seamless transactions
- Major Canadian banks: Integration with TD Bank, CIBC, BMO, RBC, & HSBC for enhanced banking support

#### **Check Printing Enhancements**

- New out-of-the-box blank check stock supported
- Pre-printed check now supports middle & bottom formats
- Two new vendors available to purchase blank & pre-printed checks
  - ChequePrint.ca
  - Chequesnow.ca







## Financials **Accounts Payable**



## Financials Accounts Payable



#### **AP Bill Automation**

- Add-on feature to AP
- Streamlines your data entry process
- Automatically creates draft bills from uploaded or emailed bill documents
- Uses data from the original document & vendor information record
- AP Automation does not populate tax detail

## Restricted Users Void Top-Level Payments

 Entity-restricted users who have top-level access can now void transactions that they create at the top level, provided they have the appropriate permissions

#### **Unapply Credits Quickly**

- Improve workflow efficiency by unapplying credits from posted payments, when the credits are applied without an associated payment
- You can unapply credits of all types, including the following:
  - Advances
  - Debit memo adjustments (vendor credits)
  - Negative bills
  - Negative line items applied from one bill to another bill





## Financials Accounts Payable



#### **Enforce Payment Approvals**

- Restricted users can no longer approve or decline payments that contain line items coded to departments & locations for which they do not have access
- They can approve or decline a payment only when all line items for a payment are for departments or locations for which they have access

#### Void Posted Payments

 Save time by voiding posted payments directly from the posted payments page

#### **Vendor Payments AMEX Retiring**

- On December 31, 2024, the following American Express payment services will no longer be available in Sage Intacct
- Sage Intacct Check Delivery Service
  - American Express ACH Payment Service
  - American Express Card Payment Service
- Make sure to process all payments by December 20, 2024, to avoid potential issues







## Financials **Accounts Receivable**



## Financials – Accounts Receivable Customize Discount When Receiving Payment



#### Sometimes you need to edit a discount on the fly.

- Customize the discount when receiving a payment
- This feature helps address challenges such as:
  - Remittance includes a rounding error
  - Customer missed the grace period
  - Customer took a smaller or larger discount than terms allow
  - Multiple payments were sent for a single invoice
- Only available to companies that are not subscribed to taxes







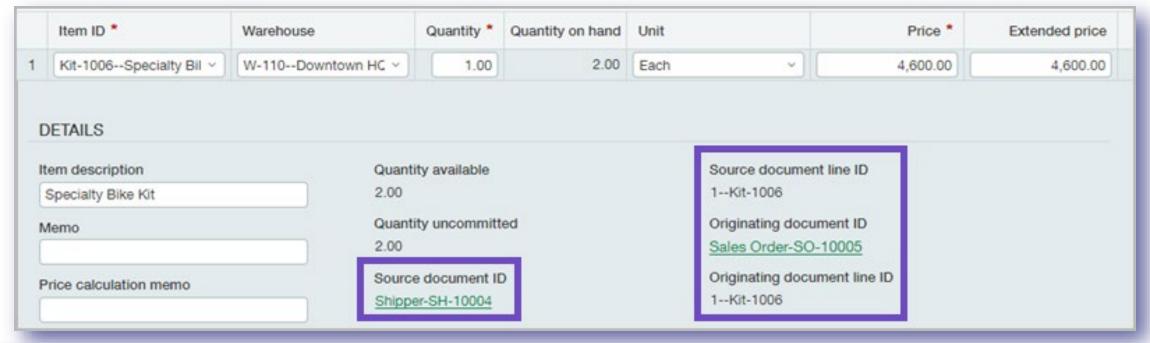
Financials
Order Entry



## Financials — Order Entry Trace Original Transaction Documents



Order Entry workflows provide great flexibility with multiple potential transaction entry & exit points. Now you can easily track which transactions started a workflow. A more traceable workflow helps inventory reconciliation accuracy.



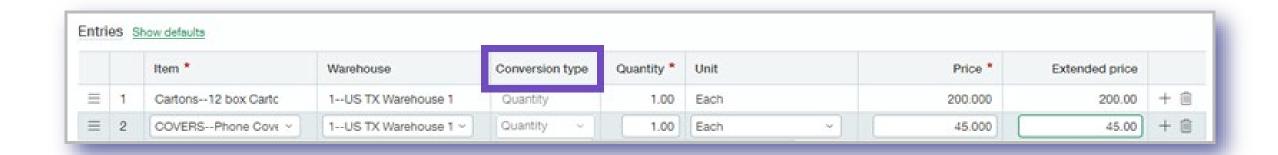




### Financials — Order Entry View Conversion Type in Recurring Sales Orders



If your Order Entry application is configured to allow conversion by price, you now can view the default conversion type in your recurring transaction templates. This increased flexibility helps you keep track of remaining contracted quantity or price on recurring Order Entry transactions.









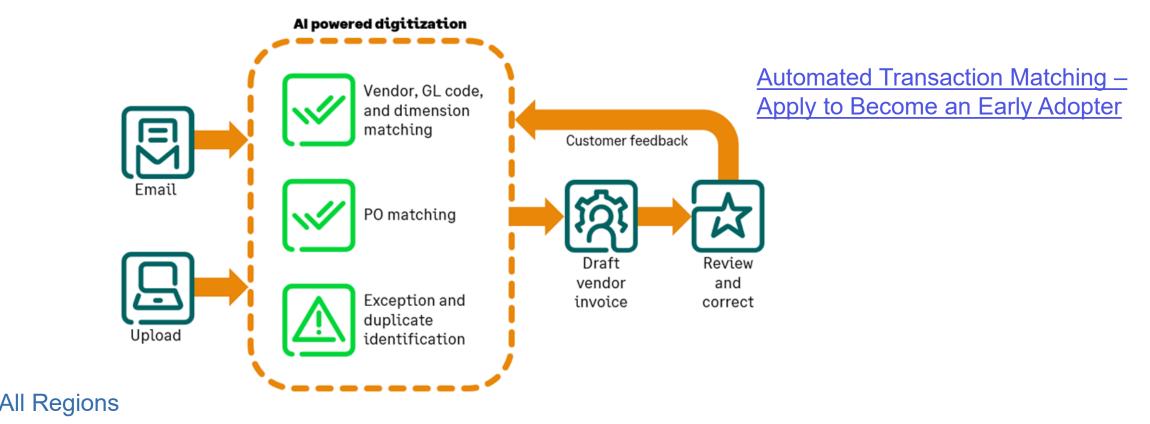
# Financials **Purchasing**



## Financials – Purchasing Automated Transaction Matching – Early Adopter



Streamline your purchasing workflow by letting Sage Intacct create draft transactions from incoming vendor invoices & match them to existing purchase transactions.

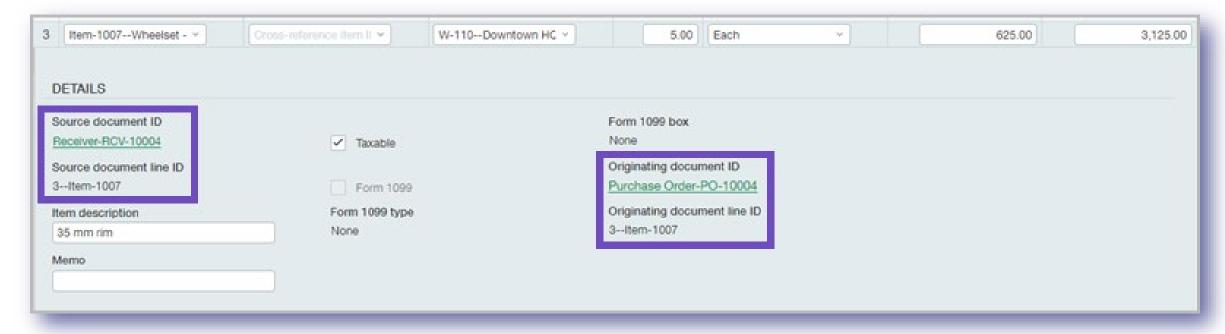




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Financial Add-Ons **Inventory** 

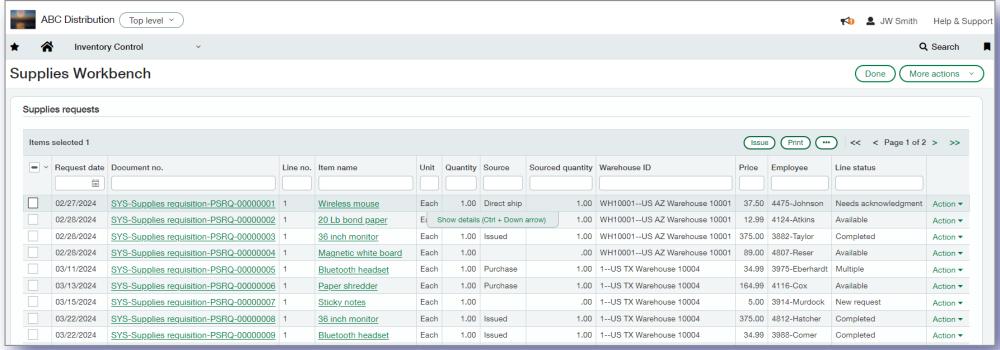


### Financials – Inventory Supplies Inventory – Early Adopter





The Supplies workbench provides a convenient way to manage employee requests for supplies inventory items. The supplies manager can generate a report on all incoming supplies requests, evaluate reorder needs, & quickly replenish needed items.





<u>Supplies Inventory – Apply to Become an Early Adopter</u>





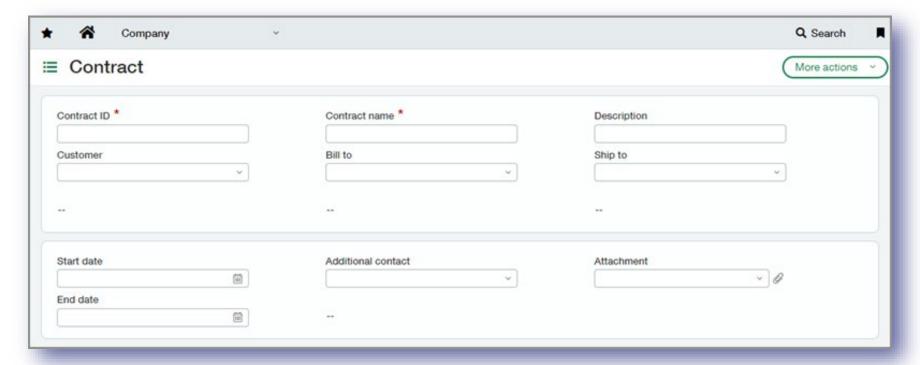
# Financial Add-Ons **Revenue Management**



## Financials – Order Entry Revenue Management Track Order Entry Transactions With Contract Dimension



Now, you can use the contract dimension to categorize, track, & analyze Order Entry transactions without a subscription to the contracts application. Tag Order Entry transactions with the contract dimension to expand reporting visibility, streamline data analysis, & improve forecasting.





USA, Canada, Australia, United Kingdom, South Africa





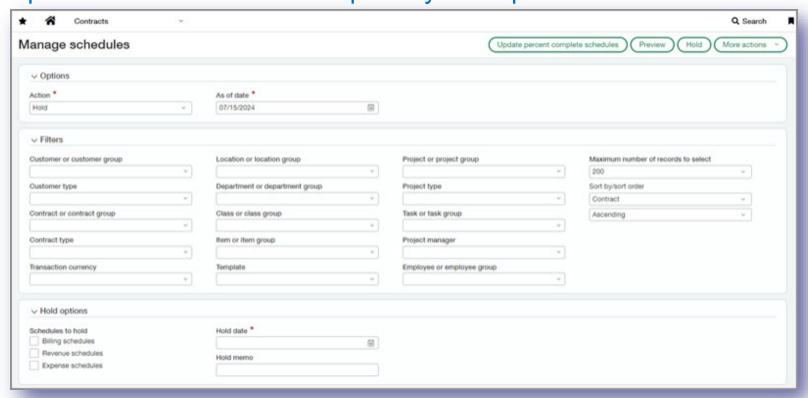
Financial Add-Ons Contracts



## Financials – Contracts Hold & Resume Schedules in Bulk



Sage Intacct has added new bulk actions so you can manage your contracts from a centralized view. They've also revamped the user interface to improve your experience.





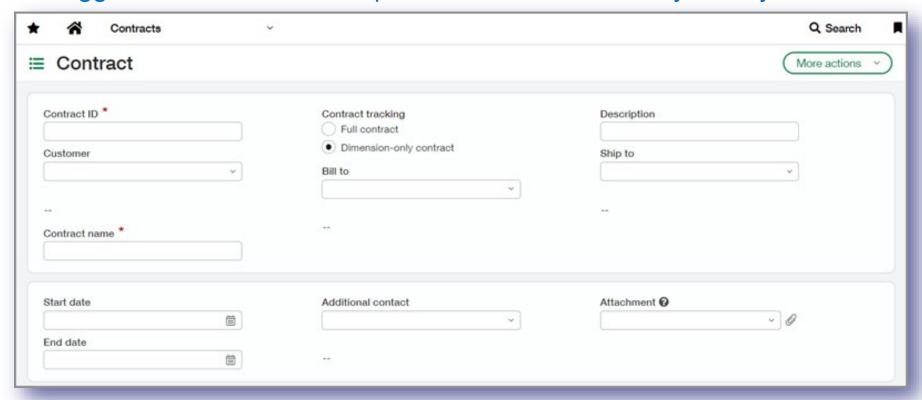
USA, Canada, Australia, United Kingdom, South Africa



# Financials — Contracts Create Dimension-Only Contracts



Create a simplified, non-posting version of a contract for reporting purposes. These dimension-only contracts can be tagged to transactions & reported on in the same way as any other dimension.





USA, Canada, Australia, United Kingdom, South Africa



# **03**Al & Automation

Explore new functionality, including AI & automation enhancements.



### **Topics**



- 1. Sage Intelligent Time
- 2. Fixed Asset Management
- 3. Sage Intacct Advanced CRM
- 4. Reporting
- 5. Platform Services





Automation **Time & Expense** 

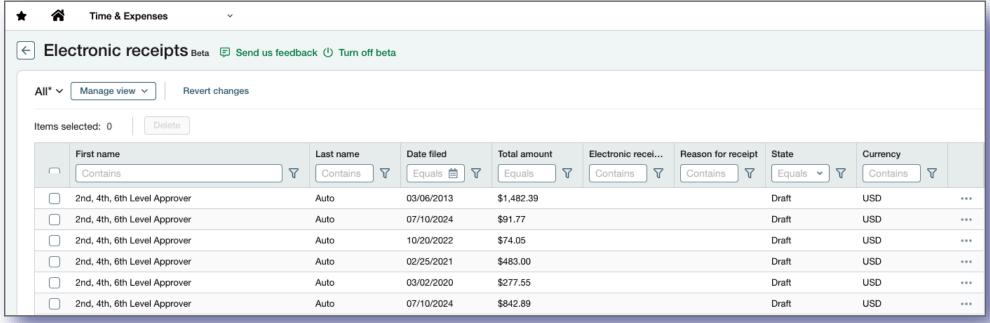


### Automation – Time & Expense Automate Your Employee Expenses – Early Adopter





Sage Intacct is announcing a new automated workflow for submitting employee expenses. Save time & improve accuracy by emailing your employee expense receipts from any device directly to Sage Intacct. You can get a sneak peek at what's coming by joining the Early Adopter program.





Expense Receipt Inbounding – Apply to Become an Early Adopter





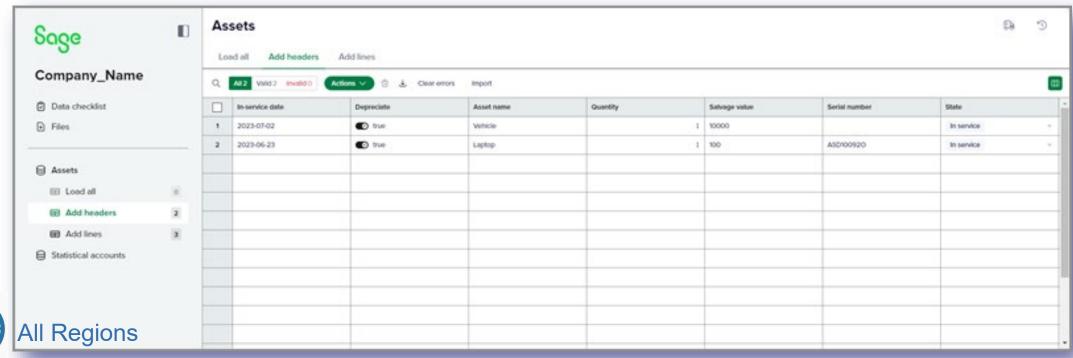
# Automation Fixed Asset Management



## Automation – Fixed Asset Management Import Assets Offline



The import service now supports offline processing, allowing you to start an import & continue with other tasks while it runs in the background. Previously, we recommended importing no more than 500 assets at a time to avoid long wait times. Now, the recommended limit has been increased to batches of up to 15,000 assets.





# Automation Sage Intacct Advanced CRM



# Automation – Advanced CRM Integration Updates Sync Accounts & Contacts Only Once

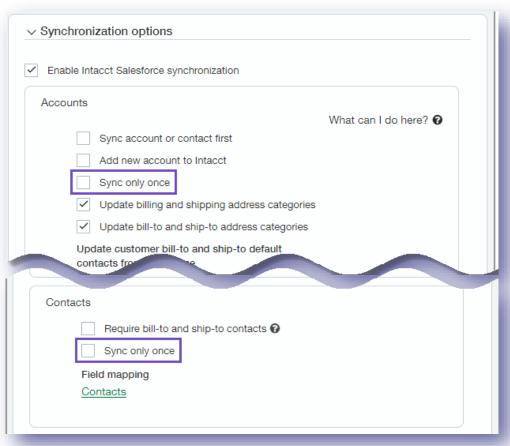


You now can choose to sync Accounts or Contacts from Salesforce to Sage Intacct only once when an Account or Contact is created. This improves data accuracy & consistency across both systems &

reduces the risk of conflicting updates.

- Enabling sync only once prevents updates from being synced to Intacct through the following methods:
  - The "Sync to Intacct" button
  - Mass sync tools
- Salesforce Process Builder workflows
- APEX methods







### Automation – Advanced CRM Integration Updates



#### Improved Task Sync

- When you create & sync a project in Salesforce, tasks associated with the project are now automatically synced as well
- This eliminates the need to sync manually & streamlines the project workflow

#### New Template Sync

- Contract revenue recognition template sync is now supported
- This update allows you to sync your revenue recognition templates directly to your contracts

#### **Error Log Improvements**

- Improve error
  management with the
  ability to add error log
  related lists to key
  objects, such as Account
  & Opportunity
- These lists provide a centralized view of sync errors directly on the relevant record
- Easily access error details without going to the Error Log object, streamlining troubleshooting & resolution

#### **Support for Nonprofit Cloud**

- Sage Intacct Advanced CRM Integration now works with Salesforce Nonprofit Cloud
- This platform from Salesforce streamlines operations for nonprofits, replacing the previously used Nonprofit Success Pack







Automation Reporting & Analytics



# Automation Reporting & Analytics

# 4

#### **New Reporting Areas**

- New reporting areas are now available for Interactive Custom Report Writer (ICRW) & Interactive Visual Explorer (IVE)
- A new Assets reporting area for the Asset dimension with Fixed Assets Management
- A new Depreciation Schedule reporting area to track depreciation schedule entries & related fields with Fixed Assets
   Management
- A new Depreciation Schedule Detail reporting area provides a Depreciation Schedule header for Fixed Assets Management

### Construction Joint Payee CRW

- You can now add Joint Payee name & Joint Payee print fields to your Construction Custom Report Writer (CRW) reports
- Now when you create joint checks, Joint Payee print allows you to create a CRW report that shows the check payee print as information within the report
- Likewise, Joint Payee name (for which the check was created) allows you to track joint checks & the payee names

### New Workflow Walk-Through Examples

- Workflow 4: Projects & tasks performance shows you how to create Project Overview report, apply calculations, & then explore projects & tasks with a variety of visualizations
- Workflow 5: Projects sales order performance shows you how to create a project that allows you to explore & analyze trends in company transactions across Projects & Tasks.
- Workflow 6: Narrate & present shows you how to construct a story with your visualizations & share the presentation







# **Automation Platform Services**



### Automation Platform Services



### Reports in Application Packages

 Another way to add Interactive Visual Explorer & Interactive Custom Reports to an application so that you can include them in your package

#### **New Fonts Available**

- New fonts available on our servers for use in printed document Microsoft Word templates
- These new fonts include:
  - Libre Barcode 39 Extended
  - Libre Barcode 128
  - Cordia New

### No More Audit Log Package Installation

- Reminder: Sage Intacct will block the installation of the Audit Log package & prevent the execution of the events associated with it
- This enhancement means that you do not need an application package to add events to object changes
- Instead, you can easily create audit reports
   & share them





### Q&A



Business Technology Services

**Questions?** 



#### Contact

#### **Forvis Mazars**



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